

BROKERS WEEKLY

March 19, 2014

WHO'S NEWS

Stribling & Associates continues to grow its Downtown presence with the addition of two sales agents, formerly of TOWN Residential.

James C. Cox Jr. and Lucas Nathan, along with Frank Giordano and Eric Alvarez, have joined the firm's Tribeca office, bringing with them several exclusive listings, including a full floor at Tribeca's One York condominium listed at \$18 million, and the picturesque Hudson Woods development in the Catskills.

James C. Cox Jr. joins Stribling with an extensive amount of experience in the design, marketing, and sales aspects of both luxury residences and hotels.

In addition to an array of international experience, including generating over \$200 million in annual sales in residences at Esentai Tower in Kazakhstan, Cox also served as director of residences at the Ritz Carlton and has headed his own real estate firm.

A graduate of the New York Institute of Technology, he holds a degree in International Business and Finance.



With over seven years of experience working at New York City's top residential brokerage firms, **Lucas Nathan** has sold residences in nearly every neighborhood of Manhattan.

A graduate of Skidmore College, he received his Master's Degree in Real Estate Finance and Development at New York University.



Frank Giordano and Eric Alvarez come to Stribling with extensive experience in the service and real estate industries.

Giordano has a degree in Marketing from Pace University as well as experience in the culinary field.

Alvarez, fluent in three languages, has a strong background in sales and marketing, as well as in wine production and distribution.